

Ferodom sets sights on German market

Slovakian threaded fasteners supplier Ferodom Žilina is keen to enter the German market according to owner Jozef Dominik.

“Ferodom is not a typical logistic company,” he says. “For us it is not usual to supply tonnes of material just in time. Such a passive relationship does not suit us. Our ambition is to focus on the technical aspects of mechanical connections and co-operate with the customer to achieve the best solution based on a win-win strategy.”

Justifying his plans he says, “Slovakia is not room enough. With many German companies now established in this country it is no longer interesting for us to manufacture in accordance with finished documentation. We would like to penetrate where the documentation originates and participate in its development.”

Initially Ferodom intends using its technical publications to establish interest. “The books ‘Technologie der Gewinneverbindungen’ (Thread Fastening Technology) and ‘Illustriertes Schraubenwörterbuch DE-SK-EN’ (Illustrated Dictionary of Bolted Fasteners DE-SK-EN edited by TechPark) authored by ourselves will be our ambassadors to German speaking countries,” says Josef Dominik.

Ferodom is also keen to promote new high quality threaded fastening elements that it has developed in conjunction with UNI Žilina and in cooperation with the AP VV-20-016305 Agency. “We believe some of these original solutions can be developed in the German market. Working with technical institutions and the development departments of threaded fastener manufacturers we believe we can keep pace with the latest technical developments and help to influence them. Because we are closely involved at the practical level we are able to take these theoretical developments and put them into life.”